



LUXURY PLACES SA  
FINE HOMES OF SWITZERLAND

An International  
Associate of Savills





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Luxury Places SA is a Swiss company, with offices in Geneva and in Lausanne, specializing in charming and luxury real estate in Switzerland and abroad.

We are organized in three business lines:

- > Luxury Places, prestige properties on Lake Geneva and in the Alps.
- > Cotélaç, charming properties in Lake Geneva region.
- > International Showcase, residential or investment realties abroad.

Luxury Places specializes in buying, selling and promoting exceptional properties and does not deal with anything outside this very specific segment. We can thus guarantee vendors a perfect positioning for their property. Buyers are only shown properties within their search criteria. Luxury Places works exclusively with local and international clients, High Net Worth Individuals (HNWI), looking to acquire a main residence or a holiday home. We offer a large selection over 250 luxury

properties in the region. Our clients receive a bespoke service so as to guarantee vendors and buyers maximum quality with minimum inconvenience.

At Cotélaç, the properties sold are meticulously selected in order to meet aesthetic and demanding buyers' expectations. As a result, the quality of our portfolio and our range of services takes precedence over the quantity of listed properties. We give priority to architectural style, construction quality, finishing touches, interior aesthetics and layout, the nature of the location and neighborhood, with the aim of offering our clients a home that perfectly suits the quality of life offered by the region where we position ourselves.

Our International Showcase offers the best in terms of properties abroad. Acting as an International Associate of Savills, with over 700 offices in the world, we assist you in all your projects worldwide.

SOME SALES...



**Jouxtons-Mezery**

Asking price  
CHF 15'000'000



**Genève**

Asking price  
CHF 3'000'000



**Bougy-Villars**

Asking price  
CHF 6'900'000



**St-Sulpice**

Asking price  
CHF 19'000'000



**Mont-sur-Rolle**

Asking price  
CHF 2'600'000



**Ursins**

Asking price  
CHF 2'450'000



**Fechy**

Asking price  
CHF 4'700'0000



**Genève**

Asking price  
CHF 19'000'000



**Dully**

Asking price  
CHF 5'900'000

## LSITINGS PRESENTATION



### Efficient marketing

Clear and comprehensive quality brochures, in French and in English.



### Large visibility

Unrivalled Internet visibility, in Switzerland and abroad, with over 250 properties.



### Permanent visual effort

Thousands of professional and retouched photos, including aerial shootings.

## CLIENTS ACQUISITION



### Advertising investment

Several thousands of Swiss francs invested in marketing and advertising each and everyday.



### International Roadtrips

Properties presentations and lectures in London, Singapore, Dubai, Hong-Kong...



### Advanced local network

Strong network of notaries, lawyers, tax specialists, family offices. Permanently in motion.

## SALES RESSOURCES



### Dynamic team

Local team of specialists supported by a 700 offices group.



### Powerful software

Hundreds of connections between clients and properties daily thanks to a strong IT solution.



### Multi-supports website

Last generation website, full responsive design, with new releases each year.





#### INTERNATIONNAL SHOWCASE

In January 2014, Luxury Places became an exclusive associate of Savills, a global real estate services provider. Founded in 1855, Savills is listed on the London Stock Exchange. The group employs over 30'000 people in 700 offices in America, Europe, Asia, Africa and Middle-east. It offers a broad range of specialist advisory, management and transactional services to clients all over the world. We are delighted to assist you in your research of property on these dreamful

destination, combining sun and attractive taxation: Spain, Portugal, Greece, Monaco, Caribbean, Indian Ocean, USA and Middle-east.

This important network helps us reinforcing strongly our processes of acquisition of new buyers. We massively developed our presence and actions on key markets for us as France, United Kingdom, Russia, Middle-east and more recently Singapore, Hong-Kong and China



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